

STATUS REPORT

**LOUISIANA INITIATIVE FOR SMALL
ENTREPRENEURSHIPS
(THE HUDSON INITIATIVE)**

2008-2009 FISCAL YEAR

Presented to

Senator Michael J. Michot
Senate Committee on Finance

Representative James R. Fannin
House Committee on Appropriations

By
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Commissioner of Administration

January 22, 2010

2008 - 2009 FISCAL YEAR STATUS

For the period **July 1, 2008 through June 30, 2009**, the total reported state expenditure on contracts with certified small entrepreneurships was approximately \$28,226,936. For the previous fiscal year the total state expenditure on contracts with certified small entrepreneurships was approximately \$69,240,797. The table below is an overview of expenditures to Hudson Initiative certified small entrepreneurships for fiscal years July 1, 2007 through June 30, 2008 and July 1, 2008 through June 30, 2009.

TABLE 1

HUDSON INITIATIVE SUMMARY EXPENDITURES		
	EXPENDITURES FY '08 07/01/07 – 06/30/08	EXPENDITURES FY '09 07/01/08 – 06/30/09
AGPS – ISIS Agencies	12,545,907.99	4,725,013.27
CFMS	19,036,620.02	3,702,258.36
Department of Transportation and Development	21,858,123.39	8,710,604.21
NON-ISIS Agencies (Colleges and Universities)	15,800,145.43	11,089,060.25
TOTAL	\$69,240,796.83	\$28,226,936.09

BREAKDOWN OF FISCAL YEAR '09 EXPENDITURES

The listing below illustrates the expenditures on contracts with certified small entrepreneurships according to the three available procurement accounting systems used by the executive branch.

Expenditures by ISIS Agencies: \$ 4,725,013.27

Expenditures by non-ISIS Agencies: \$19,799,664.46

Expenditures on CFMS contracts: \$ 3,702,258.36

These expenditures are further broken down on Attachments A through C.

ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE

A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.

On behalf of the commissioner, the Office of State Purchasing conducted a Hudson Initiative seminar in conjunction with the LaNIGP (Louisiana National Institute of Governmental Purchasing) 13th Annual Education Conference and Products Exposition which was held on November 5, 2009.

B. La.R.S.39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurships with state contracting and procurement and to encourage certification as small entrepreneurships and to encourage small entrepreneurships to enroll in the state's electronic vendor notification system, LaPAC. Examples of these activities are:

- 04/05/08 Small Business Seminar, Stephenson Entrepreneurship Institute, LSU
- 07/03/08 My Business/My Louisiana, Lieutenant Governor's Economic Empowerment Conference, New Orleans
- 10/09/08 BizTech Expo B2B Procurement Conference, Baton Rouge
- 10/30/08 Southeast Louisiana AEI Small Business Recovery Conference
- 03/24/09 SBA Connecting Businesses with Contractors Conference, Baton Rouge
- 08/05/09 St. Tammany Library System Small Business Forum, Folsom
- 09/01/09 Small & Emerging Business Forum, LA Technical College, Baton Rouge

ATTACHMENT A

Small Entrepreneurship (Hudson Initiative) Expenditure Report for ISIS Agencies – RECAP

Period: July 1, 2008 through June 30, 2009

AGPS/ISIS Agencies	Agency Total
DEPT AGRICULTURE & FORESTRY	10,379.97
DEPT OF CULTURE, RECREATION & TOURISM	129,040.52
DEPT ECONOMIC DEVELOPMENT	244,159.26
DEPT OF EDUCATION	1,039,032.89
DEPT OF ENVIRONMENTAL QUALITY	41,010.49
DEPT OF HEALTH & HOSPITALS	644,345.82
DEPT OF INSURANCE	8,318.05
DEPT OF JUSTICE	14,936.72
LOUISIANA WORKFORCE COMMISSION	84,069.98
DEPT OF MILITARY AFFAIRS	208,757.89
DEPT OF NATURAL RESOURCES	140,560.50
DEPT OF PUBLIC SAFETY & CORRECTIONS	794,639.04
DEPT OF REVENUE	56,469.49
DEPT SECRETARY OF STATE	130,727.17
DEPT OF SOCIAL SERVICES	268,534.92
DEPT OF TRANS & DEVELOPMENT	54,918.96
DEPT OF VETERANS AFFAIRS	61,515.11
DEPT OF WILDLIFE & FISHERIES	157,112.23
STATE TREASURERS OFFICE	2,515.25
DIVISION OF ADMINISTRATION	170,007.73
DIVISION OF ADMINISTRATIVE LAW	7,000.00
ETHICS ADMINISTRATION	8,497.13
GOHSEP	11,305.34
GOVERNOR'S OFFICE ON WOMEN'S POLICY	435.00
LA COMM ON LAW ENFORCEMENT	63,614.25
LA PUBLIC SERVICE COMMISSION	10,499.79
NE LA WAR VETERANS HOME	10,336.20
NW LA WAR VETERANS HOME	5,200.00
SOUTHEAST LA WAR VETERANS HOME	41,887.05
LA SCHOOL FOR MATH, SCIENCE & ARTS	12,485.92
LA SCHOOL FOR THE DEAF	1,446.49
LA SCHOOL FOR THE VISUALLY IMPAIRED	25,796.55
LA STATE BOARD OF COSMETOLOGY	47,173.00
LA STATE EMPLOYEE GROUP	3,765.74
LA. UNIVERSITIES MARINE CONSORTIUM	13,526.50
LOUISIANA BOARD OF REGENTS	3,061.60
LOUISIANA SPECIAL EDUCATION CENTER	2,391.65
NOTARIAL ARCHIVES	6,767.70
N.O. CENTER FOR CREATIVE ARTS	2,643.58
OFFICE OF ELDERLY AFFAIRS	3,566.58
OFFICE OF FINANCIAL INSTITUTIONS	1,459.10
OFFICE OF STUDENT FINANCIAL ASSIST	7,368.88
OFFICE OF THE GOVERNOR	32,857.46
OFFICE OF LIEUTENANT GOV	20,353.30
OFFICE OF STATE BUILDINGS	113,767.86
STATE CIVIL SERVICE	6,754.61
TOTAL for ISIS/AGPS AGENCIES	4,725,013.27

ATTACHMENT B**Small Entrepreneurship (Hudson Initiative) Non-ISIS Expenditure Report by Agency - RECAP**

Period: July 1, 2008 through June 30, 2009

Non ISIS Agencies	Total Expenditures
DOTD	8,710,604.21
Colleges & Universities	
Grambling State University	2,144.92
Louisiana State University - BR	1,812,151.11
Pennington BioMedical Research Cntr	9,636.26
Hebert Law Center	2,702.70
LSU System Office	0.00
Louisiana State University - Eunice	49,460.90
Louisiana State University - Shreveport	35,245.18
Louisiana State University Alexandria	1,901.68
Louisiana Tech University	12,548.96
'LSU Ag Center	41,850.33
Mc Nese University	56,018.07
Nicholls State	340,019.68
Northwestern State University	83,246.60
Southeastern Louisiana State University	262,440.68
Southern University - Shreveport	22,667.00
Southern University - BR	466,106.43
University of Louisiana -Lafayette	642,715.96
University of New Orleans	694,502.96
Community Colleges	
Baton Rouge Community College	272,791.00
Bossier Parish Community College	354.50
Delgado Community College	184,489.30
Louisiana Community & Technical College System	74,376.38
LTC (Transition Office)	78,480.88
LTC Region 2	1,334.86
LTC Region 3	3,596.98
LTC Region 4	10,739.25
LTC Region 6	9,169.02
LTC Region 7	10,063.65
LTC Region 8	17,228.00
River Parishes Community College	28,240.39
South Louisiana Community College	20,670.72
SOWELA Technical Community College	54.00
LSU Health Sciences	
LSU HSC - Baton Rouge	980,609.12
LSU HSC - New Orleans	1,378,374.92
LSU HSC - Shreveport	3,307,496.80
EA Conway Medical Center-Monroe	17,056.51
Huey P. Long Medical Center	158,574.55
Total for Non-ISIS Agencies	\$19,799,664.46

ATTACHMENT C

Small Entrepreneurship (Hudson Initiative) CFMS Expenditure Report by Agency – RECAP

Period: July 1, 2008 through June 30, 2009

CFMS Agencies	Agency Total
OFFICE OF LIEUTENANT GOVERNOR	49,700.00
DCRT-OFFICE OF CULTURAL DEVELOPMENT	9,520.00
DCRT-OFFICE OF TOURISM	48,930.00
DEPARTMENT OF INSURANCE	202,500.00
DEPT OF ECONOMIC DEV-BUSINESS SVCS	27,950.00
DEPT OF EDUC - EXEC OFF SUPT	56,596.00
DHH-OFFICE OF PUBLIC HEALTH	504,098.00
DHH-OFFICE OF THE SECRETARY	46,000.00
DOA-FACILITY PLANNING	1,213,705.00
DOA-OFFICE OF RISK MANAGEMENT	49,000.00
DOA-OFFICE OF TELECOMMUNICATIONS	49,500.00
DOTD	49,999.00
DSS - OFFICE OF FAMILY SUPPORT	114,549.00
DSS-OFFICE OF COMMUNITY SERVICES	49,900.00
DSS-OFFICE OF MENTAL HEALTH	86,419.00
DSS-OFFICE OF THE SECRETARY	49,900.00
GOV-COMMISSION ON LAW ENFORCEMENT	50,019.00
GOV-OFFICE OF WOMEN'S POLICY	14,400.00
LA TECHNICAL OFFICE	45,000.00
LSU - BATON ROUGE	364,258.96
LSU-AGRICULTURAL CENTER	112,678.00
LSU MEDICAL CENTER - NEW ORLEANS	350,000.00
MILITARY DEPT	11,931.40
MUNICIPAL FIRE & POLICE CIV SER	19,500.00
OFFICE OF COMMUNITY PROGRAMS	15,000.00
SECRETARY OF STATE	2,420.00
SOUTHERN UNIVERSITY-NEW ORLEANS	108,785.00
Total CFMS Expenditures	\$3,702,258.36