STATE OF LOUISIANA Means of Finance Summary Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

Means of Financing:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Recommended Over/(Under) EOB	% Change
STATE GENERAL FUND (Direct)	\$33,042,962	\$40,045,648	\$57,580,524	\$36,118,790	\$36,061,332	(\$21,519,192)	(37.37%)
STATE GENERAL FUND BY:							
INTERAGENCY TRANSFERS	\$152,491	\$125,000	\$125,000	\$125,000	\$175,000	\$50,000	40.00%
FEES & SELF-GENERATED	\$2,173,927	\$5,550,211	\$7,107,024	\$6,307,012	\$6,132,364	(\$974,660)	(13.71%)
STATUTORY DEDICATIONS	\$2,233,987	\$3,755,000	\$6,358,257	\$2,000,000	\$2,000,000	(\$4,358,257)	(68.54%)
FEDERAL FUNDS	\$1,027,753	\$183,333	\$2,080,115	\$183,333	\$6,550,335	\$4,470,220	214.90%
TOTAL MEANS OF FINANCING	\$38,631,121	\$49,659,192	\$73,250,920	\$44,734,135	\$50,919,031	(\$22,331,889)	(30.49%)
Classified	63	63	63	63	63	0	0%
Unclassified	50	50	50	50	50	0	0%
AUTHORIZED T.O. POSITIONS	113	113	113	113	113	0	0%
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	4	4	0%
NON-T.O. FTE POSITIONS	0	1	1	1	1	0	0%
POSITIONS	113	114	114	114	118	4	4%

Means of Finance Summary - Agency Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

251 - Office of the Secretary

Means of Financing:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Recommended Over/(Under) EOB	% Change
STATE GENERAL FUND (Direct)	\$16,509,514	\$19,722,255	\$23,817,716	\$19,839,399	\$20,085,905	(\$3,731,811)	(15.67%)
STATE GENERAL FUND BY:							
INTERAGENCY TRANSFERS	\$0	\$0	\$0	\$0	\$0	\$0	0%
FEES & SELF-GENERATED	\$0	\$0	\$0	\$0	\$0	\$0	0%
STATUTORY DEDICATIONS	\$423,063	\$0	\$333,842	\$0	\$0	(\$333,842)	(100.00%)
FEDERAL FUNDS	\$0	\$0	\$0	\$0	\$0	\$0	0%
TOTAL MEANS OF FINANCING	\$16,932,577	\$19,722,255	\$24,151,558	\$19,839,399	\$20,085,905	(\$4,065,653)	(16.83%)
Classified	22	22	22	22	24	2	9.09%
Unclassified	13	13	13	13	14	1	7.69%
AUTHORIZED T.O. POSITIONS	35	35	35	35	38	3	8.57%
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	0	0	0%
NON-T.O. FTE POSITIONS	0	0	0	0	0	0	0%
POSITIONS	35	35	35	35	38	3	9%

Means of Finance Summary - Agency Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

252 - Office of Business Development

Means of Financing:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Recommended Over/(Under) EOB	% Change
STATE GENERAL FUND (Direct)	\$16,533,448	\$20,323,393	\$33,762,808	\$16,279,391	\$15,975,427	(\$17,787,381)	(52.68%)
STATE GENERAL FUND BY:							
INTERAGENCY TRANSFERS	\$152,491	\$125,000	\$125,000	\$125,000	\$175,000	\$50,000	40.00%
FEES & SELF-GENERATED	\$2,173,927	\$5,550,211	\$7,107,024	\$6,307,012	\$6,132,364	(\$974,660)	(13.71%)
STATUTORY DEDICATIONS	\$1,810,924	\$3,755,000	\$6,024,415	\$2,000,000	\$2,000,000	(\$4,024,415)	(66.80%)
FEDERAL FUNDS	\$1,027,753	\$183,333	\$2,080,115	\$183,333	\$6,550,335	\$4,470,220	214.90%
TOTAL MEANS OF FINANCING	\$21,698,544	\$29,936,937	\$49,099,362	\$24,894,736	\$30,833,126	(\$18,266,236)	(37.20%)
Classified	41	41	41	41	39	(2)	(4.88%)
Unclassified	37	37	37	37	36	(1)	(2.70%)
AUTHORIZED T.O. POSITIONS	78	78	78	78	75	(3)	(3.85%)
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	4	4	0%
NON-T.O. FTE POSITIONS	0	1	1	1	1	0	0%
POSITIONS	78	79	79	79	80	1	1%

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

251 - Office of the Secretary

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$23,817,716	\$0	\$0	\$333,842	\$0	\$24,151,558	35	Existing Operating Budget as of 12/01/2022
(\$4,168,049)	\$0	\$0	(\$333,842)	\$0	(\$4,501,891)	0	Statewide Adjustments
\$75,000	\$0	\$0	\$0	\$0	\$75,000	0	Other Adjustments
\$361,238	\$0	\$0	\$0	\$0	\$361,238	3	Other Technical Adjustments
\$20,085,905	\$0	\$0	\$0	\$0	\$20,085,905	38	Total

Statewide Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$75,846)	\$0	\$0	\$0	\$0	(\$75,846)		0 Attrition Adjustment
\$7,186	\$0	\$0	\$0	\$0	\$7,186		0 Capitol Park Security
(\$838)	\$0	\$0	\$0	\$0	(\$838)		0 Civil Service Fees
\$2,060	\$0	\$0	\$0	\$0	\$2,060		0 Civil Service Pay Scale Adjustment
\$4,757	\$0	\$0	\$0	\$0	\$4,757		0 Civil Service Training Series
\$8,041	\$0	\$0	\$0	\$0	\$8,041		0 Group Insurance Rate Adjustment for Active Employees
\$14,254	\$0	\$0	\$0	\$0	\$14,254		0 Group Insurance Rate Adjustment for Retirees
(\$12,692)	\$0	\$0	\$0	\$0	(\$12,692)		0 Legislative Auditor Fees
\$73,982	\$0	\$0	\$0	\$0	\$73,982		0 Market Rate Classified
(\$179,773)	\$0	\$0	\$0	\$0	(\$179,773)		0 Non-recurring 27th Pay Period
(\$4,095,461)	\$0	\$0	(\$333,842)	\$0	(\$4,429,303)		Non-recurring Carryforwards
(\$1,822)	\$0	\$0	\$0	\$0	(\$1,822)		0 Office of State Procurement
\$17,229	\$0	\$0	\$0	\$0	\$17,229		0 Office of Technology Services (OTS)
\$16,441	\$0	\$0	\$0	\$0	\$16,441		0 Related Benefits Base Adjustment
\$15,146	\$0	\$0	\$0	\$0	\$15,146		0 Rent in State-Owned Buildings
\$27,101	\$0	\$0	\$0	\$0	\$27,101		0 Retirement Rate Adjustment
(\$21,176)	\$0	\$0	\$0	\$0	(\$21,176)		0 Risk Management
\$32,924	\$0	\$0	\$0	\$0	\$32,924		0 Salary Base Adjustment
\$27	\$0	\$0	\$0	\$0	\$27		0 State Treasury Fees
\$411	\$0	\$0	\$0	\$0	\$411		0 UPS Fees
(\$4,168,049)	\$0	\$0	(\$333,842)	\$0	(\$4,501,891)		0 Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

251 - Office of the Secretary

Other Adjustments

G	EN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
	\$75,000	\$0	\$0	\$0	\$0	\$75,000	(Provides for administrative expenses to be paid to the Division of Administration - Office of Facility Planning and Control for the planning and construction of the Iberia BioInnovation Accelerator and Lab and Animal Housing, which were contained in Act 117 of the 2022 Regular Legislative Session.
	\$75,000	\$0	\$0	\$0	\$0	\$75,000	C	Total

Other Technical Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$361,238	\$0	\$0	\$0	\$0	\$361,238	3	Transfers three (3) authorized positions and associated funding from the Office of Business Development to the Office of the Secretary due to changes in the organizational structure of the department.
\$361,238	\$0	\$0	\$0	\$0	\$361,238	3	Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

252 - Office of Business Development

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$33,762,808	\$125,000	\$7,107,024	\$6,024,415	\$2,080,115	\$49,099,362	78	8 Existing Operating Budget as of 12/01/2022
(\$15,198,031)	\$0	(\$1,362,772)	(\$2,269,415)	(\$1,896,782)	(\$20,727,000)	(Statewide Adjustments
(\$2,000,000)	\$0	\$0	(\$1,755,000)	\$0	(\$3,755,000)	(Non-Recurring Other
\$0	\$50,000	\$0	\$0	\$6,367,002	\$6,417,002	(Other Adjustments
\$160,000	\$0	\$0	\$0	\$0	\$160,000	(New and Expanded
(\$227,150)	\$0	(\$134,088)	\$0	\$0	(\$361,238)	(3	Other Technical Adjustments
(\$522,200)	\$0	\$522,200	\$0	\$0	\$0	(Means of Finance Substitution
\$15,975,427	\$175,000	\$6,132,364	\$2,000,000	\$6,550,335	\$30,833,126	75	5 Total

Statewide Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$106,136)	\$0	(\$40,560)	\$0	\$0	(\$146,696)		0 Attrition Adjustment
\$1,198	\$0	\$645	\$0	\$0	\$1,843		0 Civil Service Pay Scale Adjustment
\$2,620	\$0	\$1,123	\$0	\$0	\$3,743		0 Civil Service Training Series
\$13,915	\$0	\$6,236	\$0	\$0	\$20,151		0 Group Insurance Rate Adjustment for Active Employees
\$84,408	\$0	\$39,294	\$0	\$0	\$123,702		0 Market Rate Classified
(\$292,952)	\$0	(\$51,697)	\$0	\$0	(\$344,649)		0 Non-recurring 27th Pay Period
(\$13,439,415)	\$0	(\$1,556,813)	(\$2,269,415)	(\$1,896,782)	(\$19,162,425)		0 Non-recurring Carryforwards
(\$2,000,000)	\$0	\$0	\$0	\$0	(\$2,000,000)		0 Non-recur Special Legislative Project.
\$188,120	\$0	\$83,320	\$0	\$0	\$271,440		0 Related Benefits Base Adjustment
\$38,480	\$0	\$17,102	\$0	\$0	\$55,582		0 Retirement Rate Adjustment
\$311,731	\$0	\$138,578	\$0	\$0	\$450,309		0 Salary Base Adjustment
(\$15,198,031)	\$0	(\$1,362,772)	(\$2,269,415)	(\$1,896,782)	(\$20,727,000)		0 Total

Means of Finance Substitution

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$522,200)	\$0	\$522,200	\$0	\$0	\$0	(Provides a means of financing substitution due to a stabilization of Fees and Self-generated Revenue collections.
(\$522,200)	\$0	\$522,200	\$0	\$0	\$0	(Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

252 - Office of Business Development

Non-Recurring Other

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$0	\$0	\$0	(\$1,755,000)	\$0	(\$1,755,000)	(Non-recurs funding from Statutory Dedications out of the Small Business Innovation Retention Fund (\$1,105,000), Small Business Recruitment Fund (\$500,000), and Small Business Innovation Fund (\$150,000). These funds do not have a recurring source of revenue and will be exhausted in FY 2022-2023.
(\$2,000,000)	\$0	\$0	\$0	\$0	(\$2,000,000)	(Non-recurs funding provided for support of the state office of rural development for the development and revitalization of rural areas in the state relative to ACT 331 of the 2021 Regular Legislative Session.
(\$2,000,000)	\$0	\$0	(\$1,755,000)	\$0	(\$3,755,000)	(D Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

252 - Office of Business Development

Other Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$0	\$0	\$0	\$0	\$616,667	\$616,667	0	Provides additional budget authority due to an increase in grant awards from the Small Business Administration (SBA), which is used to fund the Louisiana the State Export Trade and Promotion (STEP) program. The SBA has increased the department's existing award by \$300,000 and extended the date of the award to 9/23/2023. Additionally, the department has received a new award of \$500,000 which will expire 9/30/2024. This adjustment will provide the budget authority necessary in FY 2023-2024 for the overlapping awards.
\$0	\$50,000	\$0	\$0	\$0	\$50,000	0	Provides additional budget authority for various services provided to state agencies including; contracting for economic impact studies, provision of technical experts, and cohosting events.
\$0	\$0	\$0	\$0	\$5,750,335	\$5,750,335	0	Provides budget authority and four (4) Authorized Other Charges positions to begin the initial disbursement of funding received from the U.S. Department of the Treasury for the State Small Business Credit Initiative (SSBCI). Through SSBCI, a total of up to \$113 million has been allocated to Louisiana to support private sector loans and investments to creditworthy small businesses that are unable to access the capital needed to expand and create jobs.
\$0	\$50,000	\$0	\$0	\$6,367,002	\$6,417,002	0	Total

New and Expanded

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$160,000	\$0	\$0	\$0	\$0	\$160,000	(Provides funding for the Small and Emerging Business Development (SEBD) Program. These funds will support an increase in the number of Strategic Research engagements conducted per year, provide access to peer learning in new regions through additional CEO Roundtable series, and launch new pilot initiatives focused on accelerating growth of small and emerging businesses.
\$160,000	\$0	\$0	\$0	\$0	\$160,000		0 Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

252 - Office of Business Development

Other Technical Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$68,428	\$0	(\$68,428)	\$0	\$0	\$0	C	Transfers authorized position and associated funding from the Business Incentives Program to the Business Development Program due to changes in the organizational structure of the department.
(\$295,578)	\$0	(\$65,660)	\$0	\$0	(\$361,238)	(3)	Transfers three (3) authorized positions and associated funding from the Office of Business Development to the Office of the Secretary due to changes in the organizational structure of the department.
(\$227,150)	\$0	(\$134,088)	\$0	\$0	(\$361,238)	(3)	Total

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$57,580,524	\$125,000	\$7,107,024	\$6,358,257	\$2,080,115	\$73,250,920	113	Existing Operating Budget
(\$19,366,080)	\$0	(\$1,362,772)	(\$2,603,257)	(\$1,896,782)	(\$25,228,891)	0	Statewide Adjustments
(\$2,000,000)	\$0	\$0	(\$1,755,000)	\$0	(\$3,755,000)	0	Non-Recurring Other
\$75,000	\$50,000	\$0	\$0	\$6,367,002	\$6,492,002	0	Other Adjustments
\$160,000	\$0	\$0	\$0	\$0	\$160,000	0	New and Expanded
\$134,088	\$0	(\$134,088)	\$0	\$0	\$0	0	Other Technical Adjustments
(\$522,200)	\$0	\$522,200	\$0	\$0	\$0	0	Means of Finance Substitution
\$36,061,332	\$175,000	\$6,132,364	\$2,000,000	\$6,550,335	\$50,919,031	113	Total

Statewide Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$181,982)	\$0	(\$40,560)	\$0	\$0	(\$222,542)	0	Attrition Adjustment
\$7,186	\$0	\$0	\$0	\$0	\$7,186	0	Capitol Park Security
(\$838)	\$0	\$0	\$0	\$0	(\$838)	0	Civil Service Fees
\$3,258	\$0	\$645	\$0	\$0	\$3,903	0	Civil Service Pay Scale Adjustment
\$7,377	\$0	\$1,123	\$0	\$0	\$8,500	0	Civil Service Training Series
\$21,956	\$0	\$6,236	\$0	\$0	\$28,192	0	Group Insurance Rate Adjustment for Active Employees
\$14,254	\$0	\$0	\$0	\$0	\$14,254	0	Group Insurance Rate Adjustment for Retirees
(\$12,692)	\$0	\$0	\$0	\$0	(\$12,692)	0	Legislative Auditor Fees
\$158,390	\$0	\$39,294	\$0	\$0	\$197,684	0	Market Rate Classified
(\$472,725)	\$0	(\$51,697)	\$0	\$0	(\$524,422)	0	Non-recurring 27th Pay Period
(\$17,534,876)	\$0	(\$1,556,813)	(\$2,603,257)	(\$1,896,782)	(\$23,591,728)	0	Non-recurring Carryforwards
(\$2,000,000)	\$0	\$0	\$0	\$0	(\$2,000,000)	0	Non-recur Special Legislative Project.
(\$1,822)	\$0	\$0	\$0	\$0	(\$1,822)	0	Office of State Procurement
\$17,229	\$0	\$0	\$0	\$0	\$17,229	0	Office of Technology Services (OTS)
\$204,561	\$0	\$83,320	\$0	\$0	\$287,881	0	Related Benefits Base Adjustment
\$15,146	\$0	\$0	\$0	\$0	\$15,146	0	Rent in State-Owned Buildings
\$65,581	\$0	\$17,102	\$0	\$0	\$82,683	0	Retirement Rate Adjustment
(\$21,176)	\$0	\$0	\$0	\$0	(\$21,176)	0	Risk Management
\$344,655	\$0	\$138,578	\$0	\$0	\$483,233	0	Salary Base Adjustment
\$27	\$0	\$0	\$0	\$0	\$27	0	State Treasury Fees
\$411	\$0	\$0	\$0	\$0	\$411	0	UPS Fees
(\$19,366,080)	\$0	(\$1,362,772)	(\$2,603,257)	(\$1,896,782)	(\$25,228,891)	0	Total

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

Means of Finance Substitution

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$522,200)	\$0	\$522,200	\$0	\$0	\$0		Provides a means of financing substitution due to a stabilization of Fees and Self-generated Revenue collections.
(\$522,200)	\$0	\$522,200	\$0	\$0	\$0	0	Total

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

Non-Recurring Other

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$0	\$0	\$0	(\$1,755,000)	\$0	(\$1,755,000)	0	Non-recurs funding from Statutory Dedications out of the Small Business Innovation Retention Fund (\$1,105,000), Small Business Recruitment Fund (\$500,000), and Small Business Innovation Fund (\$150,000). These funds do not have a recurring source of revenue and will be exhausted in FY 2022-2023.
(\$2,000,000)	\$0	\$0	\$0	\$0	(\$2,000,000)	0	Non-recurs funding provided for support of the state office of rural development for the development and revitalization of rural areas in the state relative to ACT 331 of the 2021 Regular Legislative Session.
(\$2,000,000)	\$0	\$0	(\$1,755,000)	\$0	(\$3,755,000)	0	Total

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

Other Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$0	\$0	\$0	\$0	\$616,667	\$616,667	0	Provides additional budget authority due to an increase in grant awards from the Small Business Administration (SBA), which is used to fund the Louisiana the State Export Trade and Promotion (STEP) program. The SBA has increased the department's existing award by \$300,000 and extended the date of the award to 9/23/2023. Additionally, the department has received a new award of \$500,000 which will expire 9/30/2024. This adjustment will provide the budget authority necessary in FY 2023-2024 for the overlapping awards.
\$0	\$50,000	\$0	\$0	\$0	\$50,000	0	Provides additional budget authority for various services provided to state agencies including; contracting for economic impact studies, provision of technical experts, and cohosting events.
\$0	\$0	\$0	\$0	\$5,750,335	\$5,750,335	0	Provides budget authority and four (4) Authorized Other Charges positions to begin the initial disbursement of funding received from the U.S. Department of the Treasury for the State Small Business Credit Initiative (SSBCI). Through SSBCI, a total of up to \$113 million has been allocated to Louisiana to support private sector loans and investments to creditworthy small businesses that are unable to access the capital needed to expand and create jobs.
\$75,000	\$0	\$0	\$0	\$0	\$75,000	0	Provides for administrative expenses to be paid to the Division of Administration - Office of Facility Planning and Control for the planning and construction of the Iberia BioInnovation Accelerator and Lab and Animal Housing, which were contained in Act 117 of the 2022 Regular Legislative Session.
\$75,000	\$50,000	\$0	\$0	\$6,367,002	\$6,492,002	0	Total

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

New and Expanded

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$160,000	\$0	\$0	\$0	\$0	\$160,000	0	Provides funding for the Small and Emerging Business Development (SEBD) Program. These funds will support an increase in the number of Strategic Research engagements conducted per year, provide access to peer learning in new regions through additional CEO Roundtable series, and launch new pilot initiatives focused on accelerating growth of small and emerging businesses.
\$160,000	\$0	\$0	\$0	\$0	\$160,000	0	Total

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

Other Technical Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$68,428	\$0	(\$68,428)	\$0	\$0	\$0	0	Transfers authorized position and associated funding from the Business Incentives Program to the Business Development Program due to changes in the organizational structure of the department.
\$65,660	\$0	(\$65,660)	\$0	\$0	\$0	0	Transfers three (3) authorized positions and associated funding from the Office of Business Development to the Office of the Secretary due to changes in the organizational structure of the department.
\$134,088	\$0	(\$134,088)	\$0	\$0	\$0	0	Total

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2511 - Administration

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$23,817,716	\$0	\$0	\$333,842	\$0	\$24,151,558	35	Existing Operating Budget as of 12/01/2022
(\$4,168,049)	\$0	\$0	(\$333,842)	\$0	(\$4,501,891)	0	Statewide Adjustments
\$75,000	\$0	\$0	\$0	\$0	\$75,000	0	Other Adjustments
\$361,238	\$0	\$0	\$0	\$0	\$361,238	3	Other Technical Adjustments
\$20,085,905	\$0	\$0	\$0	\$0	\$20,085,905	38	Total

Statewide Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$75,846)	\$0	\$0	\$0	\$0	(\$75,846)		0 Attrition Adjustment
\$7,186	\$0	\$0	\$0	\$0	\$7,186		0 Capitol Park Security
(\$838)	\$0	\$0	\$0	\$0	(\$838)		0 Civil Service Fees
\$2,060	\$0	\$0	\$0	\$0	\$2,060		0 Civil Service Pay Scale Adjustment
\$4,757	\$0	\$0	\$0	\$0	\$4,757		0 Civil Service Training Series
\$8,041	\$0	\$0	\$0	\$0	\$8,041		0 Group Insurance Rate Adjustment for Active Employees
\$14,254	\$0	\$0	\$0	\$0	\$14,254		0 Group Insurance Rate Adjustment for Retirees
(\$12,692)	\$0	\$0	\$0	\$0	(\$12,692)		0 Legislative Auditor Fees
\$73,982	\$0	\$0	\$0	\$0	\$73,982		0 Market Rate Classified
(\$179,773)	\$0	\$0	\$0	\$0	(\$179,773)		0 Non-recurring 27th Pay Period
(\$4,095,461)	\$0	\$0	(\$333,842)	\$0	(\$4,429,303)		0 Non-recurring Carryforwards
(\$1,822)	\$0	\$0	\$0	\$0	(\$1,822)		0 Office of State Procurement
\$17,229	\$0	\$0	\$0	\$0	\$17,229		0 Office of Technology Services (OTS)
\$16,441	\$0	\$0	\$0	\$0	\$16,441		0 Related Benefits Base Adjustment
\$15,146	\$0	\$0	\$0	\$0	\$15,146		0 Rent in State-Owned Buildings
\$27,101	\$0	\$0	\$0	\$0	\$27,101		0 Retirement Rate Adjustment
(\$21,176)	\$0	\$0	\$0	\$0	(\$21,176)		0 Risk Management
\$32,924	\$0	\$0	\$0	\$0	\$32,924		0 Salary Base Adjustment
\$27	\$0	\$0	\$0	\$0	\$27		0 State Treasury Fees
\$411	\$0	\$0	\$0	\$0	\$411		0 UPS Fees
(\$4,168,049)	\$0	\$0	(\$333,842)	\$0	(\$4,501,891)		0 Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

2511 - Administration

Other Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$75,000	\$0	\$0	\$0	\$0	\$75,000	(Provides for administrative expenses to be paid to the Division of Administration - Office of Facility Planning and Control for the planning and construction of the Iberia BioInnovation Accelerator and Lab and Animal Housing, which were contained in Act 117 of the 2022 Regular Legislative Session.
\$75,000	\$0	\$0	\$0	\$0	\$75,000	C) Total

Other Technical Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$361,238	\$0	\$0	\$0	\$0	\$361,238	3	Transfers three (3) authorized positions and associated funding from the Office of Business Development to the Office of the Secretary due to changes in the organizational structure of the department.
\$361,238	\$0	\$0	\$0	\$0	\$361,238	3	Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

2521 - Business Development Program

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$32,918,103	\$125,000	\$5,819,054	\$6,024,415	\$2,080,115	\$46,966,687	64	Existing Operating Budget as of 12/01/2022
(\$15,165,657)	\$0	(\$1,286,417)	(\$2,269,415)	(\$1,896,782)	(\$20,618,271)	C	Statewide Adjustments
(\$2,000,000)	\$0	\$0	(\$1,755,000)	\$0	(\$3,755,000)	C	Non-Recurring Other
\$0	\$50,000	\$0	\$0	\$616,667	\$666,667	C	Other Adjustments
\$160,000	\$0	\$0	\$0	\$0	\$160,000	C	New and Expanded
(\$161,490)	\$0	\$0	\$0	\$0	(\$161,490)	(1)	Other Technical Adjustments
(\$522,200)	\$0	\$522,200	\$0	\$0	\$0	C	Means of Finance Substitution
\$15,228,756	\$175,000	\$5,054,837	\$2,000,000	\$800,000	\$23,258,593	63	3 Total

Statewide Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$86,591)	\$0	(\$37,111)	\$0	\$0	(\$123,702)		0 Attrition Adjustment
\$2,620	\$0	\$1,123	\$0	\$0	\$3,743		0 Civil Service Training Series
\$11,442	\$0	\$4,904	\$0	\$0	\$16,346		0 Group Insurance Rate Adjustment for Active Employees
\$56,027	\$0	\$24,011	\$0	\$0	\$80,038		0 Market Rate Classified
(\$246,991)	\$0	(\$43,586)	\$0	\$0	(\$290,577)		0 Non-recurring 27th Pay Period
(\$13,430,151)	\$0	(\$1,462,039)	(\$2,269,415)	(\$1,896,782)	(\$19,058,387)		0 Non-recurring Carryforwards
(\$2,000,000)	\$0	\$0	\$0	\$0	(\$2,000,000)		0 Non-recur Special Legislative Project.
\$163,576	\$0	\$70,104	\$0	\$0	\$233,680		0 Related Benefits Base Adjustment
\$32,929	\$0	\$14,113	\$0	\$0	\$47,042		0 Retirement Rate Adjustment
\$331,482	\$0	\$142,064	\$0	\$0	\$473,546		0 Salary Base Adjustment
(\$15,165,657)	\$0	(\$1,286,417)	(\$2,269,415)	(\$1,896,782)	(\$20,618,271)		0 Total

Means of Finance Substitution

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$522,200)	0.2	\$522.200	\$0	\$0	\$0		Provides a means of financing substitution due to a stabilization of Fees and Self-generated Revenue collections.
(φ322,200)	φυ	φ322,200	φυ	φυ	φυ	,	Collections.
(\$522,200)	\$0	\$522,200	\$0	\$0	\$0	() Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

2521 - Business Development Program

Non-Recurring Other

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$0	\$0	\$0	(\$1,755,000)	\$0	(\$1,755,000)	0	Non-recurs funding from Statutory Dedications out of the Small Business Innovation Retention Fund (\$1,105,000), Small Business Recruitment Fund (\$500,000), and Small Business Innovation Fund (\$150,000). These funds do not have a recurring source of revenue and will be exhausted in FY 2022-2023.
(\$2,000,000)	\$0	\$0	\$0	\$0	(\$2,000,000)	0	Non-recurs funding provided for support of the state office of rural development for the development and revitalization of rural areas in the state relative to ACT 331 of the 2021 Regular Legislative Session.
(\$2,000,000)	\$0	\$0	(\$1,755,000)	\$0	(\$3,755,000)	0	Total

Other Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$0	\$0	\$0	\$0	\$616,667	\$616,667	(Provides additional budget authority due to an increase in grant awards from the Small Business Administration (SBA), which is used to fund the Louisiana the State Export Trade and Promotion (STEP) program. The SBA has increased the department's existing award by \$300,000 and extended the date of the award to 9/23/2023. Additionally, the department has received a new award of \$500,000 which will expire 9/30/2024. This adjustment will provide the budget authority necessary in 0 FY 2023-2024 for the overlapping awards.
\$0	\$50,000	\$0	\$0	\$0	\$50,000	(Provides additional budget authority for various services provided to state agencies including; contracting for economic impact studies, provision of technical experts, and cohosting events.
\$0	\$50,000	\$0	\$0	\$616,667	\$666,667		0 Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

2521 - Business Development Program

New and Expanded

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$160,000	\$0	\$0	\$0	\$0	\$160,000	(Provides funding for the Small and Emerging Business Development (SEBD) Program. These funds will support an increase in the number of Strategic Research engagements conducted per year, provide access to peer learning in new regions through additional CEO Roundtable series, and launch new pilot initiatives focused on accelerating growth of small and emerging businesses.
\$160,000	\$0	\$0	\$0	\$0	\$160,000	() Total

Other Technical Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$68,428	\$0	\$0	\$0	\$0	\$68,428	1	Transfers authorized position and associated funding from the Business Incentives Program to the Business Development Program due to changes in the organizational structure of the department.
(\$229,918)	\$0	\$0	\$0	\$0	(\$229,918)	(2)	Transfers three (3) authorized positions and associated funding from the Office of Business Development to the Office of the Secretary due to changes in the organizational structure of the department.
(\$161,490)	\$0	\$0	\$0	\$0	(\$161,490)	(1)	Total

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2522 - Business Incentives Program

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$844,705	\$0	\$1,287,970	\$0	\$0	\$2,132,675	14	Existing Operating Budget as of 12/01/2022
(\$32,374)	\$0	(\$76,355)	\$0	\$0	(\$108,729)	0	Statewide Adjustments
\$0	\$0	\$0	\$0	\$5,750,335	\$5,750,335	0	Other Adjustments
(\$65,660)	\$0	(\$134,088)	\$0	\$0	(\$199,748)	(2)	Other Technical Adjustments
\$746,671	\$0	\$1,077,527	\$0	\$5,750,335	\$7,574,533	12	Total

Statewide Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
(\$19,545)	\$0	(\$3,449)	\$0	\$0	(\$22,994)		0 Attrition Adjustment
\$1,198	\$0	\$645	\$0	\$0	\$1,843		0 Civil Service Pay Scale Adjustment
\$2,473	\$0	\$1,332	\$0	\$0	\$3,805		0 Group Insurance Rate Adjustment for Active Employees
\$28,381	\$0	\$15,283	\$0	\$0	\$43,664		0 Market Rate Classified
(\$45,961)	\$0	(\$8,111)	\$0	\$0	(\$54,072)		0 Non-recurring 27th Pay Period
(\$9,264)	\$0	(\$94,774)	\$0	\$0	(\$104,038)		0 Non-recurring Carryforwards
\$24,544	\$0	\$13,216	\$0	\$0	\$37,760		0 Related Benefits Base Adjustment
\$5,551	\$0	\$2,989	\$0	\$0	\$8,540		0 Retirement Rate Adjustment
(\$19,751)	\$0	(\$3,486)	\$0	\$0	(\$23,237)		0 Salary Base Adjustment
(\$32,374)	\$0	(\$76,355)	\$0	\$0	(\$108,729)		0 Total

Other Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$0	\$0	\$0	\$0	\$5,750,335	\$5,750,335	(Provides budget authority and four (4) Authorized Other Charges positions to begin the initial disbursement of funding received from the U.S. Department of the Treasury for the State Small Business Credit Initiative (SSBCI). Through SSBCI, a total of up to \$113 million has been allocated to Louisiana to support private sector loans and investments to creditworthy small businesses that are unable to access the capital needed to expand and create jobs.
\$0	\$0	\$0	\$0	\$5,750,335	\$5,750,335	C) Total

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

2522 - Business Incentives Program

Other Technical Adjustments

GEN. FUND	I.A.T.	SELF-GEN.	STAT. DED.	FEDERAL	TOTAL	T.O.	DESCRIPTION
\$0	\$0	(\$68,428)	\$0	\$0	(\$68,428)	(1)	Transfers authorized position and associated funding from the Business Incentives Program to the Business Development Program due to changes in the organizational structure of the department.
(\$65,660)	\$0	(\$65,660)	\$0	\$0	(\$131,320)	(1)	Transfers three (3) authorized positions and associated funding from the Office of Business Development to the Office of the Secretary due to changes in the organizational structure of the department.
(\$65,660)	\$0	(\$134,088)	\$0	\$0	(\$199,748)	(2)	Total

Means of Finance Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2511 - Administration

Means of Financing:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Recommended Over/(Under) EOB	% Change
STATE GENERAL FUND (Direct)	\$16,509,514	\$19,722,255	\$23,817,716	\$19,839,399	\$20,085,905	(\$3,731,811)	(15.67%)
STATE GENERAL FUND BY:							
INTERAGENCY TRANSFERS	\$0	\$0	\$0	\$0	\$0	\$0	0%
FEES & SELF-GENERATED	\$0	\$0	\$0	\$0	\$0	\$0	0%
STATUTORY DEDICATIONS	\$423,063	\$0	\$333,842	\$0	\$0	(\$333,842)	(100.00%)
FEDERAL FUNDS	\$0	\$0	\$0	\$0	\$0	\$0	0%
TOTAL MEANS OF FINANCING	\$16,932,577	\$19,722,255	\$24,151,558	\$19,839,399	\$20,085,905	(\$4,065,653)	(16.83%)
Classified	22	22	22	22	24	2	9.09%
Unclassified	13	13	13	13	14	1	7.69%
AUTHORIZED T.O. POSITIONS	35	35	35	35	38	3	8.57%
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	0	0	0%
NON-T.O. FTE POSITIONS	0	0	0	0	0	0	0%
POSITIONS	35	35	35	35	38	3	9%

Means of Finance Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2521 - Business Development Program

Means of Financing:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Recommended Over/(Under) EOB	% Change
STATE GENERAL FUND (Direct)	\$15,821,444	\$19,487,952	\$32,918,103	\$15,441,351	\$15,228,756	(\$17,689,347)	(53.74%)
STATE GENERAL FUND BY:							
INTERAGENCY TRANSFERS	\$152,491	\$125,000	\$125,000	\$125,000	\$175,000	\$50,000	40.00%
FEES & SELF-GENERATED	\$1,269,501	\$4,357,015	\$5,819,054	\$5,091,948	\$5,054,837	(\$764,217)	(13.13%)
STATUTORY DEDICATIONS	\$1,810,924	\$3,755,000	\$6,024,415	\$2,000,000	\$2,000,000	(\$4,024,415)	(66.80%)
FEDERAL FUNDS	\$1,027,753	\$183,333	\$2,080,115	\$183,333	\$800,000	(\$1,280,115)	(61.54%)
TOTAL MEANS OF FINANCING	\$20,082,113	\$27,908,300	\$46,966,687	\$22,841,632	\$23,258,593	(\$23,708,094)	(50.48%)
Classified	27	27	27	27	27	0	0%
Unclassified	37	37	37	37	36	(1)	(2.70%)
AUTHORIZED T.O. POSITIONS	64	64	64	64	63	(1)	(1.56%)
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	0	0	0%
NON-T.O. FTE POSITIONS	0	1	1	1	1	0	0%
POSITIONS	64	65	65	65	64	(1)	(2%)

Means of Finance Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2522 - Business Incentives Program

Means of Financing:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Recommended Over/(Under) EOB	% Change
STATE GENERAL FUND (Direct)	\$712,005	\$835,441	\$844,705	\$838,040	\$746,671	(\$98,034)	(11.61%)
STATE GENERAL FUND BY:							
INTERAGENCY TRANSFERS	\$0	\$0	\$0	\$0	\$0	\$0	0%
FEES & SELF-GENERATED	\$904,426	\$1,193,196	\$1,287,970	\$1,215,064	\$1,077,527	(\$210,443)	(16.34%)
STATUTORY DEDICATIONS	\$0	\$0	\$0	\$0	\$0	\$0	0%
FEDERAL FUNDS	\$0	\$0	\$0	\$0	\$5,750,335	\$5,750,335	0%
TOTAL MEANS OF FINANCING	\$1,616,430	\$2,028,637	\$2,132,675	\$2,053,104	\$7,574,533	\$5,441,858	255.17%
Classified	14	14	14	14	12	(2)	(14.29%)
Unclassified	0	0	0	0	0	0	0%
AUTHORIZED T.O. POSITIONS	14	14	14	14	12	(2)	(14.29%)
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	4	4	0%
NON-T.O. FTE POSITIONS	0	0	0	0	0	0	0%
POSITIONS	14	14	14	14	16	2	14%

Line Item Expenditure Summary Executive Budget

Fiscal Year: 2023 - 2024 **Report Date: 2/17/23**

Expenditures & Request:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Salaries	\$8,841,586	\$9,905,455	\$9,586,417	\$9,846,500	\$9,699,387	\$112,970
Other Compensation	\$41,027	\$126,014	\$126,014	\$126,014	\$126,014	\$0
Related Benefits	\$4,578,843	\$5,406,953	\$5,225,991	\$5,547,816	\$5,472,387	\$246,396
TOTAL PERSONAL SERVICES	\$13,461,456	\$15,438,422	\$14,938,422	\$15,520,330	\$15,297,788	\$359,366
Travel	\$363,049	\$654,603	\$704,603	\$721,301	\$704,603	\$0
Operating Services	\$735,887	\$975,432	\$1,009,742	\$998,929	\$975,432	(\$34,310)
Supplies	\$78,472	\$182,256	\$182,256	\$186,576	\$182,256	\$0
TOTAL OPERATING EXPENSES	\$1,177,409	\$1,812,291	\$1,896,601	\$1,906,806	\$1,862,291	(\$34,310)
PROFESSIONAL SERVICES	\$4,112,878	\$5,347,217	\$10,753,189	\$5,417,356	\$5,292,307	(\$5,460,882)
Other Charges	\$17,937,244	\$24,800,392	\$43,401,838	\$19,550,302	\$26,127,304	(\$17,274,534)
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
Interagency Transfers	\$1,942,134	\$2,260,870	\$2,260,870	\$2,339,341	\$2,339,341	\$78,471
TOTAL OTHER CHARGES	\$19,879,378	\$27,061,262	\$45,662,708	\$21,889,643	\$28,466,645	(\$17,196,063)
Acquisitions	\$0	\$0	\$0	\$0	\$0	\$0
Major Repairs	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ACQ. & MAJOR REPAIRS	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES	\$38,631,121	\$49,659,192	\$73,250,920	\$44,734,135	\$50,919,031	(\$22,331,889)
Classified	63	63	63	63	63	0
Unclassified	50	50	50	50	50	0
AUTHORIZED T.O. POSITIONS	113	113	113	113	113	0
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	4	4
NON-T.O. FTE POSITIONS	0	1	1	1	1	0
POSITIONS	113	114	114	114	118	4

Line Item Expenditure Summary - Agency Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

251 - Office of the Secretary

Expenditures & Request:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Salaries	\$3,112,321	\$3,471,949	\$3,471,949	\$3,433,197	\$3,608,958	\$137,009
Other Compensation	\$41,027	\$111,014	\$111,014	\$111,014	\$111,014	\$0
Related Benefits	\$1,734,473	\$2,092,274	\$2,092,274	\$2,130,813	\$2,240,444	\$148,170
TOTAL PERSONAL SERVICES	\$4,887,822	\$5,675,237	\$5,675,237	\$5,675,024	\$5,960,416	\$285,179
Travel	\$83,626	\$190,810	\$190,810	\$195,332	\$190,810	\$0
Operating Services	\$400,357	\$654,163	\$672,473	\$669,667	\$654,163	(\$18,310)
Supplies	\$62,330	\$150,748	\$150,748	\$154,321	\$150,748	\$0
TOTAL OPERATING EXPENSES	\$546,313	\$995,721	\$1,014,031	\$1,019,320	\$995,721	(\$18,310)
PROFESSIONAL SERVICES	\$463,686	\$645,000	\$1,282,333	\$660,287	\$645,000	(\$637,333)
Other Charges	\$9,158,832	\$10,232,520	\$14,006,180	\$10,232,520	\$10,232,520	(\$3,773,660)
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
Interagency Transfers	\$1,875,924	\$2,173,777	\$2,173,777	\$2,252,248	\$2,252,248	\$78,471
TOTAL OTHER CHARGES	\$11,034,756	\$12,406,297	\$16,179,957	\$12,484,768	\$12,484,768	(\$3,695,189)
Acquisitions	\$0	\$0	\$0	\$0	\$0	\$0
Major Repairs	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ACQ. & MAJOR REPAIRS	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES	\$16,932,577	\$19,722,255	\$24,151,558	\$19,839,399	\$20,085,905	(\$4,065,653)
Classified	22	22	22	22	24	2
Unclassified	13	13	13	13	14	1
AUTHORIZED T.O. POSITIONS	35	35	35	35	38	3
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	0	0
NON-T.O. FTE POSITIONS	0	0	0	0	0	0
POSITIONS	35	35	35	35	38	3

Line Item Expenditure Summary - Agency Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

252 - Office of Business Development

Expenditures & Request:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Salaries	\$5,729,264	\$6,433,506	\$6,114,468	\$6,413,303	\$6,090,429	(\$24,039)
Other Compensation	\$0	\$15,000	\$15,000	\$15,000	\$15,000	\$0
Related Benefits	\$2,844,370	\$3,314,679	\$3,133,717	\$3,417,003	\$3,231,943	\$98,226
TOTAL PERSONAL SERVICES	\$8,573,634	\$9,763,185	\$9,263,185	\$9,845,306	\$9,337,372	\$74,187
Travel	\$279,423	\$463,793	\$513,793	\$525,969	\$513,793	\$0
Operating Services	\$335,530	\$321,269	\$337,269	\$329,262	\$321,269	(\$16,000)
Supplies	\$16,143	\$31,508	\$31,508	\$32,255	\$31,508	\$0
TOTAL OPERATING EXPENSES	\$631,096	\$816,570	\$882,570	\$887,486	\$866,570	(\$16,000)
PROFESSIONAL SERVICES	\$3,649,193	\$4,702,217	\$9,470,856	\$4,757,069	\$4,647,307	(\$4,823,549)
Other Charges	\$8,778,411	\$14,567,872	\$29,395,658	\$9,317,782	\$15,894,784	(\$13,500,874)
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
Interagency Transfers	\$66,210	\$87,093	\$87,093	\$87,093	\$87,093	\$0
TOTAL OTHER CHARGES	\$8,844,621	\$14,654,965	\$29,482,751	\$9,404,875	\$15,981,877	(\$13,500,874)
Acquisitions	\$0	\$0	\$0	\$0	\$0	\$0
Major Repairs	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ACQ. & MAJOR REPAIRS	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES	\$21,698,544	\$29,936,937	\$49,099,362	\$24,894,736	\$30,833,126	(\$18,266,236)
Classified	41	41	41	41	39	(2)
Unclassified	37	37	37	37	36	(1)
AUTHORIZED T.O. POSITIONS	78	78	78	78	75	(3)
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	4	4
NON-T.O. FTE POSITIONS	0	1	1	1	1	0
POSITIONS	78	79	79	79	80	1

Line Item Expenditure Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2511 - Administration

Expenditures & Request:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Salaries	\$3,112,321	\$3,471,949	\$3,471,949	\$3,433,197	\$3,608,958	\$137,009
Other Compensation	\$41,027	\$111,014	\$111,014	\$111,014	\$111,014	\$0
Related Benefits	\$1,734,473	\$2,092,274	\$2,092,274	\$2,130,813	\$2,240,444	\$148,170
TOTAL PERSONAL SERVICES	\$4,887,822	\$5,675,237	\$5,675,237	\$5,675,024	\$5,960,416	\$285,179
Travel	\$83,626	\$190,810	\$190,810	\$195,332	\$190,810	\$0
Operating Services	\$400,357	\$654,163	\$672,473	\$669,667	\$654,163	(\$18,310)
Supplies	\$62,330	\$150,748	\$150,748	\$154,321	\$150,748	\$0
TOTAL OPERATING EXPENSES	\$546,313	\$995,721	\$1,014,031	\$1,019,320	\$995,721	(\$18,310)
PROFESSIONAL SERVICES	\$463,686	\$645,000	\$1,282,333	\$660,287	\$645,000	(\$637,333)
Other Charges	\$9,158,832	\$10,232,520	\$14,006,180	\$10,232,520	\$10,232,520	(\$3,773,660)
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
Interagency Transfers	\$1,875,924	\$2,173,777	\$2,173,777	\$2,252,248	\$2,252,248	\$78,471
TOTAL OTHER CHARGES	\$11,034,756	\$12,406,297	\$16,179,957	\$12,484,768	\$12,484,768	(\$3,695,189)
Acquisitions	\$0	\$0	\$0	\$0	\$0	\$0
Major Repairs	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ACQ. & MAJOR REPAIRS	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES	\$16,932,577	\$19,722,255	\$24,151,558	\$19,839,399	\$20,085,905	(\$4,065,653)
Classified	22	22	22	22	24	2
Unclassified	13	13	13	13	14	1
AUTHORIZED T.O. POSITIONS	35	35	35	35	38	3
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	0	0
NON-T.O. FTE POSITIONS	0	0	0	0	0	0
POSITIONS	35	35	35	35	38	3

Line Item Expenditure Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2521 - Business Development Program

Expenditures & Request:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Salaries	\$4,828,140	\$5,413,437	\$5,094,399	\$5,423,147	\$5,235,843	\$141,444
Other Compensation	\$0	\$15,000	\$15,000	\$15,000	\$15,000	\$0
Related Benefits	\$2,401,657	\$2,808,589	\$2,627,627	\$2,862,697	\$2,764,809	\$137,182
TOTAL PERSONAL SERVICES	\$7,229,797	\$8,237,026	\$7,737,026	\$8,300,844	\$8,015,652	\$278,626
Travel	\$265,333	\$426,602	\$476,602	\$487,897	\$476,602	\$0
Operating Services	\$260,164	\$213,771	\$213,771	\$218,837	\$213,771	\$0
Supplies	\$14,005	\$25,617	\$25,617	\$26,224	\$25,617	\$0
TOTAL OPERATING EXPENSES	\$539,502	\$665,990	\$715,990	\$732,958	\$715,990	\$0
PROFESSIONAL SERVICES	\$3,573,376	\$4,592,717	\$9,273,362	\$4,645,353	\$4,537,807	(\$4,735,555)
Other Charges	\$8,698,111	\$14,350,372	\$29,178,114	\$9,100,282	\$9,926,949	(\$19,251,165)
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
Interagency Transfers	\$41,327	\$62,195	\$62,195	\$62,195	\$62,195	\$0
TOTAL OTHER CHARGES	\$8,739,439	\$14,412,567	\$29,240,309	\$9,162,477	\$9,989,144	(\$19,251,165)
Acquisitions	\$0	\$0	\$0	\$0	\$0	\$0
Major Repairs	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ACQ. & MAJOR REPAIRS	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES	\$20,082,113	\$27,908,300	\$46,966,687	\$22,841,632	\$23,258,593	(\$23,708,094)
Classified	27	27	27	27	27	0
Unclassified	37	37	37	37	36	(1)
AUTHORIZED T.O. POSITIONS	64	64	64	64	63	(1)
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	0	0
NON-T.O. FTE POSITIONS	0	1	1	1	1	0
POSITIONS	64	65	65	65	64	(1)

Line Item Expenditure Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2522 - Business Incentives Program

Expenditures & Request:	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Salaries	\$901,124	\$1,020,069	\$1,020,069	\$990,156	\$854,586	(\$165,483)
Other Compensation	\$0	\$0	\$0	\$0	\$0	\$0
Related Benefits	\$442,713	\$506,090	\$506,090	\$554,306	\$467,134	(\$38,956)
TOTAL PERSONAL SERVICES	\$1,343,838	\$1,526,159	\$1,526,159	\$1,544,462	\$1,321,720	(\$204,439)
Travel	\$14,090	\$37,191	\$37,191	\$38,072	\$37,191	\$0
Operating Services	\$75,366	\$107,498	\$123,498	\$110,425	\$107,498	(\$16,000)
Supplies	\$2,138	\$5,891	\$5,891	\$6,031	\$5,891	\$0
TOTAL OPERATING EXPENSES	\$91,594	\$150,580	\$166,580	\$154,528	\$150,580	(\$16,000)
PROFESSIONAL SERVICES	\$75,817	\$109,500	\$197,494	\$111,716	\$109,500	(\$87,994)
Other Charges	\$80,300	\$217,500	\$217,544	\$217,500	\$5,967,835	\$5,750,291
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
Interagency Transfers	\$24,883	\$24,898	\$24,898	\$24,898	\$24,898	\$0
TOTAL OTHER CHARGES	\$105,182	\$242,398	\$242,442	\$242,398	\$5,992,733	\$5,750,291
Acquisitions	\$0	\$0	\$0	\$0	\$0	\$0
Major Repairs	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ACQ. & MAJOR REPAIRS	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES	\$1,616,430	\$2,028,637	\$2,132,675	\$2,053,104	\$7,574,533	\$5,441,858
Classified	14	14	14	14	12	(2)
Unclassified	0	0	0	0	0	0
AUTHORIZED T.O. POSITIONS	14	14	14	14	12	(2)
AUTHORIZED OTHER CHARGES POSITIONS	0	0	0	0	4	4
NON-T.O. FTE POSITIONS	0	0	0	0	0	0
POSITIONS	14	14	14	14	16	2

Department: 05A - Department of Economic Development STATE OF LOUISIANA

Statutory Dedication and Fund Account Summary Executive Budget

scai	Year	: 20	23 -	2024
Ra	nort	Date	. 2/1	7/23

Fees and Self Generated	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Fees & Self-generated	\$1,520,434	\$2,850,211	\$3,782,998	\$3,607,012	\$3,432,364	(\$350,634)
LA Entertainment Development Ded Fund Ac	\$653,493	\$2,700,000	\$3,324,026	\$2,700,000	\$2,700,000	(\$624,026)
Total:	\$2,173,927	\$5,550,211	\$7,107,024	\$6,307,012	\$6,132,364	(\$974,660)

Statutory Dedications	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Louisiana Economic Development Fund	\$1,235,115	\$0	\$603,257	\$0	\$0	(\$603,257)
Small Business Innovation Retention	\$0	\$1,105,000	\$1,105,000	\$0	\$0	(\$1,105,000)
Small Business Innovation Recruitment	\$0	\$500,000	\$500,000	\$0	\$0	(\$500,000)
Small Business Innovation Fund	\$0	\$150,000	\$150,000	\$0	\$0	(\$150,000)
Marketing Fund	\$998,873	\$2,000,000	\$4,000,000	\$2,000,000	\$2,000,000	(\$2,000,000)
Total:	\$2,233,987	\$3,755,000	\$6,358,257	\$2,000,000	\$2,000,000	(\$4,358,257)

Statutory Dedication and Fund Account Summary - Agency Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

251 - Office of the Secretary

Statutory Dedications	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Louisiana Economic Development Fund	\$423,063	\$0	\$333,842	\$0	\$0	(\$333,842)
Total:	\$423,063	\$0	\$333,842	\$0	\$0	(\$333,842)

Statutory Dedication and Fund Account Summary - Agency Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

252 - Office of Business Development

Fees and Self Generated	PY Actuals 21 - 22	Enacted 22 - 23	Existing Operating Budget as of 12/01/22	Continuation 23 - 24	Recommended 23 - 24	Total Executive Adjustment 23 - 24
Fees & Self-generated	\$1,520,434	\$2,850,211	\$3,782,998	\$3,607,012	\$3,432,364	(\$350,634)
LA Entertainment Development Ded Fund Ac	\$653,493	\$2,700,000	\$3,324,026	\$2,700,000	\$2,700,000	(\$624,026)
Total:	\$2,173,927	\$5,550,211	\$7,107,024	\$6,307,012	\$6,132,364	(\$974,660)

Statutory Dedications	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Louisiana Economic Development Fund	\$812,052	\$0	\$269,415	\$0	\$0	(\$269,415)
Small Business Innovation Retention	\$0	\$1,105,000	\$1,105,000	\$0	\$0	(\$1,105,000)
Small Business Innovation Recruitment	\$0	\$500,000	\$500,000	\$0	\$0	(\$500,000)
Small Business Innovation Fund	\$0	\$150,000	\$150,000	\$0	\$0	(\$150,000)
Marketing Fund	\$998,873	\$2,000,000	\$4,000,000	\$2,000,000	\$2,000,000	(\$2,000,000)
Total:	\$1,810,924	\$3,755,000	\$6,024,415	\$2,000,000	\$2,000,000	(\$4,024,415)

Statutory Dedication and Fund Account Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2511 - Administration

Statutory Dedications	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Louisiana Economic Development Fund	\$423,063	\$0	\$333,842	\$0	\$0	(\$333,842)
Total:	\$423,063	\$0	\$333,842	\$0	\$0	(\$333,842)

Statutory Dedication and Fund Account Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2521 - Business Development Program

Fees and Self Generated	PY Actuals 21 - 22	Enacted 22 - 23	Existing Operating Budget as of 12/01/22	Continuation 23 - 24	Recommended 23 - 24	Total Executive Adjustment 23 - 24
Fees & Self-generated	\$616,008	\$1,657,015	\$2,495,028	\$2,391,948	\$2,354,837	(\$140,191)
LA Entertainment Development Ded Fund Ac	\$653,493	\$2,700,000	\$3,324,026	\$2,700,000	\$2,700,000	(\$624,026)
Total:	\$1,269,501	\$4,357,015	\$5,819,054	\$5,091,948	\$5,054,837	(\$764,217)
Statutory Dedications	PY Actuals FY21 - 22	Enacted FY22 - 23	EOB as of 12/01/22	Continuation FY23 - 24	Recommended FY23 - 24	Total Executive Adjustment FY23 - 24
Louisiana Economic Development Fund	\$812,052	\$0	\$269,415	\$0	\$0	(\$269,415)
Small Business Innovation Retention	\$0	\$1,105,000	\$1,105,000	\$0	\$0	(\$1,105,000)
Small Business Innovation Recruitment	\$0	\$500,000	\$500,000	\$0	\$0	(\$500,000)
Small Business Innovation Fund	\$0	\$150,000	\$150,000	\$0	\$0	(\$150,000)
Marketing Fund	\$998,873	\$2,000,000	\$4,000,000	\$2,000,000	\$2,000,000	(\$2,000,000)
Total:	\$1,810,924	\$3,755,000	\$6,024,415	\$2,000,000	\$2,000,000	(\$4,024,415)

Statutory Dedication and Fund Account Summary - Program Executive Budget

Fiscal Year: 2023 - 2024 Report Date: 2/17/23

2522 - Business Incentives Program

Fees and Self Generated	PY Actuals 21 - 22	Enacted 22 - 23	Existing Operating Budget as of 12/01/22	Continuation 23 - 24	Recommended 23 - 24	Total Executive Adjustment 23 - 24
Fees & Self-generated	\$904,426	\$1,193,196	\$1,287,970	\$1,215,064	\$1,077,527	(\$210,443)
Total:	\$904,426	\$1,193,196	\$1,287,970	\$1,215,064	\$1,077,527	(\$210,443)
Statutory Dedications	PY Actuals FY -	Enacted FY -	EOB as of 12/01/	Continuation FY23 - 24	Recommended FY -	Total Executive Adjustment FY -
Total:	\$0	\$0	\$0	\$0	\$0	\$0