

# **STATUS REPORT**

## **LOUISIANA INITIATIVE FOR VETERAN AND SERVICE- CONNECTED DISABLED VETERAN-OWNED SMALL ENTREPRENEURSHIPS (THE VETERAN INITIATIVE)**

**2011 FISCAL YEAR  
(July 1, 2010 – June 30, 2011)**

*Presented to*

Senator Michael J. Michot  
Senate Committee on Finance

Representative James R. Fannin  
House Committee on Appropriations

By  
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Commissioner of Administration

November 14, 2011

**LOUISIANA INITIATIVE FOR VETERAN AND SERVICE-  
CONNECTED DISABLED VETERAN-OWNED SMALL  
ENTREPRENEURSHIPS  
(THE VETERAN INITIATIVE)**

**2010 - 2011 FISCAL YEAR STATUS**

During the period of July 1, 2010 through June 30, 2011, the reported state expenditures on contracts with certified Veteran Initiative Small Entrepreneurships were approximately \$1,474,203.00. At the end of the June 30, 2011 fiscal year reporting period there were one hundred sixty-nine (169) certified Veteran Initiative businesses (111 VSE and 58 DVSE). The chart below is an overview of expenditures to Veteran Initiative certified small entrepreneurships for the period of April 1, 2010 through June 30, 2010. (Implementation of the program began October 12, 2009 under emergency rule issued by DOA and LED; certification of businesses by LED began November 3, 2009.) The DOA and state agencies in concert with LED and the Department of Veterans Affairs are continuing our efforts to inform businesses about the program and to encourage their certification and participation. The DOA is also encouraging state agencies to maximize their efforts in contracting with certified small entrepreneurships.

**TABLE 1**

**BREAKDOWN OF FISCAL YEAR '11 EXPENDITURES**

The chart below illustrates the expenditures on contracts with certified Veteran Initiative Small Entrepreneurships according to the three available procurement accounting systems used by the executive branch. These expenditures are further broken down on Attachments A and B.

<b>VETERAN INITIATIVE SUMMARY EXPENDITURES</b>		
<b>Period Ending June 30, 2011</b>		
	EXPENDITURES FY '10 04/01/10 – 06/30/10	EXPENDITURES FY '11 07/01/10 – 06/30/11
AGPS & CFMS (Office of Contractual Review and Facility Planning) Agencies	\$ 299,718.00	\$ 1,075,694.00
NON-AGPS Agencies (Universities, Colleges & LSUHSC HOSPITALS)	432,423.00	251,712.00
LaGov (Department of Transportation and Development)	373,552.00	146,797.00
<b>TOTAL</b>	<b>\$ 1,105,693.00</b>	<b>\$ 1,474,203.00</b>

Note: Due to our limited reporting capabilities these figures do not reflect expenditures earned by small entrepreneurships engaged as subcontractors.

## **ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE**

**A. La. R.S. 39:2177(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.**

On behalf of the commissioner, the Office of State Purchasing will conducted a Hudson/Veteran Initiative seminar in conjunction with the LaNIGP (Louisiana National Institute of Governmental Purchasing) 15<sup>th</sup> Annual Education Conference and Products Exposition which will be held on November 7-10, 2011.

**B. La. R.S. 39:2177(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.**

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurships with state contracting and procurement and to encourage certification as small entrepreneurships and to encourage small entrepreneurships to enroll in the state's electronic vendor notification system, LaPAC. Examples of these activities are:

- 03/23/11      7<sup>th</sup> Annual SBA "Connecting Businesses to Contracts"  
Conference, hosted by Southern University; Baton Rouge
- 09/16/11      National Veteran Small business Conference and Exposition;  
New Orleans, LA; panel presentation to Louisiana veterans

**ATTACHMENT A  
EXPENDITURES WITH CERTIFIED VETERAN INITIATIVE BUSINESSES  
AGPS/LAGOV ISIS AGENCIES  
JULY 1, 2010 THROUGH JUNE 30, 2011**

AGENCY NAME	VETERAN OWNED TOTALS (VSE)	VETERAN SERVICE CONNECTED DISABLED TOTALS (DVSE)
DIVISION OF ADMINISTRATION	13,234.85	6,450.00
GOVERNOR'S OFFICE-GOHSEP	13,025.00	
GOVERNOR'S OFFICE-EXECUTIVE OFFICE		153,245.08
DEPT. FOR CHILDREN/FAMILY SERVICES		2,900.00
NORTHWEST LA WAR VETERAN HOME		1634.16
DEPT OF MILITARY AFFAIRS	43,607.82	
DEPT OF VETERANS AFFAIRS	2,597.50	
LOUISIANA WAR VETERANS HOME	26,075.00	
SECRETARY OF STATE	537.75	
PUBLIC SERVICE COMMISSION	4,420.00	
DEPT. OF AGRICULTURE AND FORESTRY	1,035.05	
DEPT. OF INSURANCE	225,954.36	
DEPT. OF ECONOMIC DEVELOPMENT	16,194.25	
DEPT. OF HEALTH AND HOSPITALS	51,712.35	
DEPT. OF CORRECTIONS	30,274.67	
OFFICE OF YOUTH DEVELOPMENT	605.25	255.00
DEPT. OF PUBLIC SAFETY	6,344.00	
LOUISIAN WORKFORCE COMMISSION	388,123.75	14,750.00
DEPT OF WILDLIFE & FISHERIES	2,680.00	
LA SCH FOR DEAF & VISUALLY IMPAIRED	3,600.00	57,895.00
LA UNIVERSITIES MARINE CONSORTIUM (LUMCOM)	604.00	
DOE-RECOVERY SCHOOL DISTRICT	7,939.10	
<b>TOTALS</b>	<b>\$838,564.70</b>	<b>\$237,129.24</b>

**ATTACHMENT B**  
**EXPENDITURES WITH CERTIFIED VETERAN INITIATIVE BUSINESSES**  
**NON-AGPS/LAGOV AGENCIES**  
**JULY 1, 2010 THROUGH JUNE 30, 2011**

AGENCY NAME	VETERAN OWNED (VSE) TOTALS	VETERAN SERVICE CONNECTED DISABLED (DVSE) TOTALS
NUNEZ COMMUNITY COLLEGE	2,116.70	
EARL K. LONG MEDICAL CENTER	11,741.15	
LOUISIANA STATE UNIVERSITY	9,401.15	\$61,554.17
LEONARD J. CHARBERT MEDICAL CENTER		\$53,037.47
DELGADO COMMUNITY COLLEGE		\$37,604.85
MCLNO	325.00	
W. O. MOSS MEDICAL CENTER	11,706.00	
DEPT. OF TRANSPORTATION & DEVELOPMENT	146,796.67	
BATON ROUGE COMMUNITY COLLEGE	4,350.00	
WASHINGTON ST. TAMMANY DBA BOGALUSA MEDICAL CENTER	4,072.00	55,803.22
<b>TOTALS</b>	<b>\$190,508.67</b>	<b>\$207,999.71</b>