

STATUS REPORT

**LOUISIANA INITIATIVE FOR SMALL
ENTREPRENEURSHIPS
(THE HUDSON INITIATIVE)**

**2010-2011 FISCAL YEAR
(July 1, 2010 – June 30, 2011)**

Presented to

Senator Michael J. Michot
Senate Committee on Finance

Representative James R. Fannin
House Committee on Appropriations

By
Paul W. Rainwater
Commissioner of Administration

November 14, 2011

**LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS
(THE HUDSON INITIATIVE)**

2010 - 2011 FISCAL YEAR STATUS

For the period July 1, 2010 through June 30, 2011, the total reported state expenditure on contracts with certified small Hudson Initiative entrepreneurships was approximately \$34,640,841.00. For the previous fiscal year (July 1, 2009 through June 30, 2010) the total state expenditure on contracts with Hudson Initiative certified small entrepreneurships was approximately \$39,062,521.00. The table below is an overview of expenditures to Hudson Initiative certified small entrepreneurships for fiscal years July 1, 2009 through June 30, 2010 and July 1, 2010 through June 30, 2011. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

TABLE 1

BREAKDOWN OF FISCAL YEAR '11 EXPENDITURES

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch. These expenditures are further broken down on Attachments A and B.

HUDSON INITIATIVE SUMMARY EXPENDITURES		
	EXPENDITURES FY '10 07/01/09 – 06/30/10	EXPENDITURES FY '11 07/01/10 – 06/30/11
AGPS & CFMS Agencies	\$ 10,986,251.00	\$ 5,950,708.00
NON-ISIS Agencies (Universities, Colleges & LSUHSC HOSPITALS)	11,841,829.00	3,791,667.00
Department of Transportation and Development	16,234,445.00	24,898,466.00
TOTAL	\$ 39,062,525.00	\$ 34,640,841.00

Note: Due to our limited reporting capabilities these figures do not reflect expenditures earned by small entrepreneurships engaged as subcontractors.

ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE

A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.

On behalf of the commissioner, the Office of State Purchasing will conducted a Hudson Initiative seminar in conjunction with the LaNIGP (Louisiana National Institute of Governmental Purchasing) 15th Annual Education Conference and Products Exposition which will be held on November 7-10, 2011

B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurships with state contracting and procurement and to encourage certification as small entrepreneurships and to encourage small entrepreneurships to enroll in the state's electronic vendor notification system, LaPAC. The primary outreach activity included:

- 03/23/11 7th Annual SBA "Connecting Businesses to Contracts" Conference, hosted By Southern University, Baton Rouge

ATTACHMENT A
HUDSON INITIATIVE EXPENDITURE REPORT FOR ISIS/LAGOV AGENCIES
JULY 1, 2020 THROUGH JUNE 30, 2011

AGENCY NAME	EXPENDITURE AMOUNT
DEPT. OF TRANSPORTATION & DEVELOPMENT	24,898,465.96
GOV-EXECUTIVE OFFICE	34,367.04
LOUISIANA TAX COMMISSION	2,638.40
DIVISION OF ADMINISTRATION	464,269.34
DOA-FACILITY PLANNING AND CONTROL	135,128.95
DOA-OFFICE OF GROUP BENEFITS	138,333.72
DOA-OFFICE OF RISK MANAGEMENT	6,328.36
DOA-ADMINISTRATIVE SERVICES	818.00
GOVERNOR'S OFFICE- GOHSEP	38,090.75
DEPT OF MILITARY AFFAIRS	380,053.53
LA COMM LAW ENFORCE ADM CRM JS	34,629.55
DEPT OF VETERANS AFFAIRS	45,064.16
LOUISIANA WAR VETERANS HOME	420.00
NORTHEAST LA WAR VETERANS HOME	10,759.50
OFFICE OF ELDERLY AFFAIRS	673.15
SOUTHEAST LA WAR VETERANS HOME	56,097.15
SECRETARY OF STATE	86,634.81
DEPT. OF JUSTICE	56,577.29
DEPT. OF TREASURY	22,331.12
PUBLIC SERVICE COMMISSION	3,553.44
DEPT. AGRICULTURE AND FORESTRY	7,082.80
DEPT. OF INSURANCE	284,166.23
DEPT. OF ECON DEVELOPMENT	31,752.00
OFFICE OF FINANCIAL INSTITUTION	995.00
DCRT-OFF OF THE STATE LIBRARY	892,500.00
DCRT-OFFICE OF STATE PARKS	3,166.20
DCRT-OFFICE OF CULTURAL DEVELOPMENT	2,840.00
DCRT-OFFICE OF TOURISM	9,928.30
DEPARTMENT OF HEALTH & HOSPITALS	541,463.34
DEPT. FOR CHILDREN/FAMILY SERVICES	314,568.65
DEPT. OF PUBLIC SAFETY	260,498.99
OFFICE OF YOUTH DEVELOPMENT	40,946.85
DEPT. OF CORRECTIONS	232,250.41
DEPT. OF NATURAL RESOURCES	26,668.90
OFF COASTAL PROTECT & RESTORATION	232,458.61
DEPT. OF REVENUE	76,024.10
LOUISIANA WORKFORCE COMMISSION	414,989.78
DEPT. OF WILDLIFE& FISHERIES	245,883.46
STATE CIVIL SERVICE	4,722.54
MUNIC FIRE POLICE CIVIL SERV	6,412.50
ETHICS ADMINISTRATION	4,958.18
DIVISION OF ADMINISTRATIVE LAW	26,248.40
BD OF SUPRS-UNIV OF LA SYSTEM	179.00
LA SCH FOR DEAF & VISUALLY IMPAIRED	72,397.73
LA SPECIAL EDUCATION CENTER	2,740.00
LA SCH MATH SCIENCE AND ARTS	532.50
OFFICE OF STUDENT FIN ASST	9,229.91
LOUISIANA BOARD OF REGENTS	1,890.44
LA UNIVERSITIES MARINE CONSORTIUM (LUMCON)	7,990.00
DEPT. OF EDUCATION	182,496.85
DOE-RECOVERY SCHOOL DISTRICT	439,653.75
DOE-SPECIAL SCHOOL DISTRICT	9,038.70
DEPT. OF ENVIRONMENTAL QUALITY	47,265.93
TOTAL	\$30,849,174.27

ATTACHMENT B
HUDSON EXPENDITURE REPORT FOR NON-ISIS/LAGOV AGENCIES
JULY 1, 2010 THROUGH JUNE 30, 2011

AGENCY NAME	EXPENDITURE AMOUNT
NUNEZ COMMUNITY COLLEGE	5,606.69
EARL K. LONG MEDICAL CENTER	104,554.72
HUEY P. LONG MEDICAL CENTER	113,203.68
NORTHEAST LOUISIANA TECHNICAL COLLEGE	7,021.00
McNEESE STATE UNIVERSITY	30,973.14
SOUTHERN UNIVERSITY AT NEW ORLEANS	66,876.38
MCLNO	13,719.16
ACADIANA TECHNICAL COLLEGE	75,452.00
SOUTHEASTERN LOUISIANA UNIVERSITY	116,864.22
UNIVERSITY OF LOUISIANA AT LAFAYETTE	66,070.13
LOUISIANA STATE UNIVERSITY	1,013,266.04
SOUTHERN UNIVERSITY AT SHREVEPORT	7,036.25
NORTHWESTERN STATE UNIVERSITY	39,209.14
W. O. MOSS MEDICAL CENTER	18,346.00
SOUTHERN UNIVERSITY PURCHASING	343,075.00
UNIVERSITY OF NEW ORLEANS	71,898.60
LSU HSC NEW ORLEANS	1,039,672.30
LEONARD J. CHABERT MEDICAL CENTER	11,372.00
CAPITAL AREA TECHNICAL COLLEGE	12,153.97
NOTHSHORE TECHNICAL COLLEGE	37,120.81
LOUISIANA STATE UNIVERSITY AT SHREVEPORT	12,940.87
UNIVERSITY OF LOUISIANA AT MONROE	18,665.11
DELGADO COMMUNITY COLLEGE	331.40
BATON ROUGE COMMUNITY COLLEGE	172,395.00
WASHINGTON ST. TAMANNY DBA BOGALUSA MEDICAL CENTER	32,985.00
SOUTH LOUISIANA COMMUNITY COLLEGE	96,394.00
NICHOLLS STATE UNIVERSITY	174,104.61
LSUHSC-LALLIE KEMP MEDICAL CENTER	90,359.86
TOTAL FOR NON ISIS HUDSON AGENCIES	\$3,791,667.08